







PRESIDENT'S MESSAGE



There are cities that guide regions they are located in while certain cities lead and advance their countries. There are cities that seem to be at the heart of the world, as if it brings life to the whole globe, just like Istanbul.

Istanbul had experienced all three aforementioned stages throughout its journey starting in 8500 B.C. Eventually, it rested upon the final stage from the beginning of the 4th century A.D. and more than merely the center of commerce, the city received the title of "the center of empires."

Tradesmen of all nations and all religious beliefs, from Castilian merchants to Venetian businessmen, Muslim camel trains to Russian trade colonies gathered in this city. Istanbul fostered them and they vitalized Istanbul in return. In addition to all these honors, Istanbul witnessed the launch of a brand new era upon Mehmed the Conqueror's conquest of the city.

Istanbul lies where the sea and land routes between Asia and Europe connect... Every passing century brought a novelty to Istanbul's structure that is blended with trade, sports, tourism, politics, arts and culture. While taking strength from the West where its "feet" are rooted, Istanbul reaches out to East with its arms towards the "light rising from the East".

Built on the long-standing guild tradition, Istanbul Chamber of Commerce (ICOC) has been striving for this blessed and grand city since 1882. ICOC endeavours to enable Istanbul - a city guided by commerce - to ascend as a modern city of finance, tourism, history and culture. The Chamber achieves this on account of its corporate culture and know-how of 1.5 centuries.

To this end. Istanbul Chamber of Commerce has been launching the projects to carry our city as well as our country to the next level while increasing the production and competitiveness of its 420 thousand members. The Chamber's operations range in a wide variety of areas from entrepreneurship to social responsibility, from education to sports and from technology to arts & culture. Istanbul Chamber of Commerce further strengthens the power of the business people of Istanbul through maintaining their transfer and recirculation in the city and in our country.

This booklet will introduce an organization that dedicated itself to Istanbul with all dimensions to you. It will assist you in the design of a prominent vision while offering information on the projects generated by Istanbul Chamber of Commerce.

With kind regards,

Şekib AVDAGİÇ Istanbul Chamber of Commerce President



Istanbul Chamber of Commerce realizes the projects that will carry our city and Turkey further.



Content

1. The Deep – Rooted History *p.8*

2. Time Travel at the Capital of Commerce p.14

- 2.1. The World's Most Deep-Rooted Chamber of Commerce
- 2.2. The Global Power
- 2.3. Our Principles
- 2.4. Our Duties

3. Simplicity in Every Works and Every Process *p.18*

- 3.1. Our Recording and Registration Operations
- 3.2. Foreign Trade Operations
- 3.3. Capacity Report and Domestic Goods Certificate

4. Extensive Operations and Active Services p.22

- 4.1. Seminars, Meetings, Conferences and Training Courses
- 4.2. Guidance on Incentives and Support Mechanisms
- 4.3. Statistics and Surveys
- 4.4. TOBB Istanbul Women Entrepreneurs Council
- 4.5. Istanbul Commerce Newspaper
- 4.6. Corporate Portal
- 4.7. Call Center

5. Istanbul Chamber of Commerce at the Global Stage p.26

- 5.1. Fairs
- 5.2. International Activities
- 5.3. Supplier Days

6. Youth and Training Services p.30

- 6.1. Formal and Vocational Training Activities
- 6.2. Entrepreneur Services
- 6.3. Arts and Cultural Services
- 6.4. Tourism Activities

7. Our Institutions and Subsidiaries p.34

- 7.1. Istanbul Chamber of Commerce Foundation
- 7.2. Istanbul Chamber of Commerce's Sports Club
- 7.3. Cemile Sultan Facilities
- 7.4. Istanbul Commerce University
- 7.5. World Trade Center Istanbul
- 7.6. Teknopark Istanbul
- 7.7. Commercialization Center of Istanbul (BTM)
- 7.8. Arbitration and Mediation Center (ITOTAM)
- 7.9. Umumi Mağazalar Türk Inc. (UMAT)
- 7.10. Economic Development Foundation
- 7.11. Tourism Development and Education Foundation / Istanbul Convention & Visitors Bureau (TUGEV/ICVB)





المعارضة المعالم المعالم المعالم المعالم المعالمة المعالم يطدعاء مفت مادهم مويع ويكدراستاد اردينا

لل محدق و دفر الرا من

and the is an the the ser of ser the series in the series

، مارض رفعه ارباع امردوا معنا فاردو / الم



ISTANBUL CHAMBER^{of} COMMERCE ¹⁸⁸

افرم حفترى عطيلو

ديعادنده برنجارتا وطريبتكيد دائرتجارت مديرتى جانديد شظها وفايد لإيجام اوليق تجارت نفرت جيد خدم بعث نذكره مجلى تخصوص قوانيا يدمقيط مذكور لايح ذندكره مومعاً ولغاً عوصر وتقديم عمسه الطغه ايفا ت مقتضا باحقده هردوجيرا إن خبر حقت ما وهى متعلم و متقد إندارا ولدخلى بياني تمكثر شاورى ترقي قولي فرم بالصح بعا ولم رقد ولي مع بوار انقا د منظوم

THE DEEP-ROOTED **HISTORY**

mms. 65/3075

Lütuf Sahibi Efendim Hazretleri

İstanbul'da bir ticaret odası teşkiline dair ticaret müdüriyyeti tarafından tanzim olunan layiha (tasarı) ile bu hususta Ticaret Bakanlığı'ndan gönderilen tezkere (Bir iş için izin verildiğini bildiren resmi kağıt) Meclis-i Mahsus-ı Vükela'da (Sadrazamın başkanlığında nazırlardan oluşan ve Osmanlı hükümetini niteleyen meclis) mütalaa olunarak bu hususta kaleme alınan tutanak, layiha ve tezkere ile birlikte ve iliştirilmiş olarak arz ve takdim edilmiştir. Bununla birlikte gereğinin yerine getirilmesi hususunda her ne surette padişah hazretlerinin yüce iradesi sadır olursa ulu çeriğinin tatbikine süratle başlanacağı beyanıyla övgü dolu tezkere yazıldı efendim. 18 Ocak 1880

Aciz kulları tarafından arz edilmiştir ki

Elimize ulaşan işbu bakanlığın yüce tezkeresi, arz edilmiş olan tutanak, layiha ve tezkere ile beraber padişah hazretleri tarafından görülmüş ve üzerinde onuşulup izin istenmiş olduğu suretle, gereğinin yerine getirilmesine yönelik sadır olan bahsi geçen evraklar şahların şahı cenaplarının yüce iradesinin ulu sözünden olarak, yüce hidivi (Sadrazam'ın bir sıfatı) cihetine iade kılınmıştır. Bu hususta emir ve ferman emir sahibinindir. 19 Ocak 1880 Founded in 1882 by Abdulhamid II, Istanbul Chamber of Commerce broke many grounds since its establishment.

As the second largest chamber of the world with over 420 thousand members, Istanbul Chamber of Commerce continues to strive for increasing the influence of Turkish companies in the world.

F

1882

Establishment of Dersaadet Chamber of Commerce.

Foundation of the Chamber of Industry and Agriculture.

1884

14th January - The first meeting of Dersaadet Chamber of Commerce took place in Galata's Mehmed Ali Paşa Han, marking the commencement of the Chamber's operations.

1889

As of 11 March 1889, all Chambers of Commerce were replaced by the "Chambers of Commerce, Agriculture and Industry." In this way, Dersaadet Chamber of Commerce started to perform its operations under the title "Dersaadet Commerce, Agriculture and Industry" until 1910.

1894

The book titled "Hukuk-i Ticaret" (Commercial Law) was the first book published by the Chamber.

1910

A by-law published on June 13rd marked the dissociation of Chambers of Commerce and Industry from the Chambers of Agriculture.

Establishment of the Istanbul Chamber of Commerce and Industry.

1922 Turkish National Association of Commerce was founded.

1923

Izmir Economic Congress was held, Istanbul Chamber of Commerce and Industry was nationalized.

1924

Istanbul Ticaret ve Sanayi Odası Mecmuası (Chamber of Commerce and Industry's Journal) started to be published in two languages: Ottoman and French.

1925

By-law of the Chambers of Commerce and Industry entered into force. Chambers were granted legal entity status, with mandatory membership. Istanbul Chamber of Commerce moved to 4th Vakıf Han.

Istanbul Commodity Exchange was established.

The Exchange Market Bulletin started to be published.

1926

First election of the Istanbul Chamber of Commerce's Assembly took place.

1927

Istanbul Chamber of Commerce became a member of International Chamber of Commerce (ICC).

Istanbul Chamber of Commerce and Industry's Journal started to be published in Turkish and French (since 1954, certain articles started to be published in Turkish and English).

1928

Price indexes started to be published and were included to the publications of United Nations.

1937 Tradesmen Dispensary was founded.

1943 Law on Chambers of Commerce and Industry, Chambers of Tradesmen and Commodity Exchange Markets entered into force.

1948

Istanbul Chamber of Commerce joined OEEC which underpinned the OECD. In this way, Turkey's integration with the world economy began.

1952

Istanbul Chamber of Industry was established.

1958

Newspaper of Istanbul Chamber of Commerce was launched.

1963

Economic Development Foundation (IKV) was founded with the joint initiatives of Istanbul Chamber of Commerce and Istanbul Chamber of Industry.

1968

Endeavours for awarding the successful exporters were launched.

1980

Istanbul Chamber of Commerce became a member of the World Trade Centers Association.

Consumer Complaints Desk was formed.

1981

Turkey's first economic report was published.

1982

World Trade Center Istanbul was established.

1990

Turkish Subcontracting and Partnership Exchange (TSPX) was founded.

1992

The construction of the World Trade Center Istanbul premises was launched.

1993

Istanbul Chamber of Commerce became a member of Association of the Mediterranean Chambers of Commerce and Industry (ASCAME).

1994

Istanbul Chamber of Commerce's Education and Social Services Foundation was established.

The multi-purpose recreational facilities in Kandilli were launched to service.

World Trade Center Istanbul's fair building was opened.

Kadiköy Service Unit was opened.

1995

"Project on E-Archives" began (Registry Archives).

1996

The tasks of the Provincial Registry of Commerce of Istanbul were assigned to ICOC.

1997

PERPA and ISTOC Service Units were launched.

1999

Total Quality Management system was introduced and ISO-9001 Quality Assurance Certificate was received.

Turkish Products Fair was held for the first time.

2000 Yenibosna Service Unit was opened. 1882 - 2000...







2001

Istanbul Commerce University was founded.

2002

Istanbul Chamber of Commerce was accredited as "Europe's Best Chamber" as part of the Accreditation Project guided by Eurochambers (the Association of European Chambers of Commerce and Industry).

Formula 1 Istanbul Project began.

2003

OECD Library was brought into service within the body of Istanbul Chamber of Commerce Information and Document Management Office.

ITOVISION Journal started its publication life.

Chamber of Commerce's Vocational Training Center (ITO-MEM) entered into service.

Istanbul Chamber of Commerce Turkish Subcontracting and Partnership Exchange was awarded the "Best Service for Small Enterprises Award" by the "World Chambers Federation".

"Cooperation Days" events were initiated through gathering local and foreign companies.

2004

"Istanbul Chamber of Commerce Info Line" was replaced by "Istanbul Chamber of Commerce Call Center" and an "Enquiry Unit" was founded.

Istanbul was included to the Formula 1 race agenda.

First of the "Successful SME" contests was held.

2005

"First Step to Start Exporting" project aiming to encourage SMEs for export operations was launched. Formula 1 Turkish Grand Prix was held in Istanbul for the first time in Turkey.

2007

The restoration of Kızlarağası Mehmet Ağa Madrasa was completed.

The restoration works of the Rüstem Paşa Madrasa were launched.

Istanbul Chamber of Commerce attended "Partner Country" Germany's Hannover Industry Fair.

2008

Istanbul 2010 European Capital of Culture Agency was founded with ICOC as the full member of both the advisory board and the executive board.

ICOC Occupational Committees were reestablished in accordance with the Statistical Classification of Economic Activities System (NACE).

Küçükyalı Campus of the Istanbul Commerce University was opened.

2009

President of Istanbul Chamber of Commerce, Dr. Murat Yalcintas, was assigned as the President of the Association of Meditterranean Chambers of Commerce and Industry for the second time.

Restoration of Sultan's Pavilion of The New Mosque was completed.

Issuance of the Chamber Documents became available at itoportal with the assistance of courier services.

2010

Istanbul Chamber of Commerce's European Union Information Center was launched.

Teknopark Istanbul was established.

The restoration of Sultan's Pavilion of The New Mosque received the award of "Europa Nostra".

Electronic publication of all works went online.

Constructions of schools in memory of our martyrs were launched across Turkey.

2011

TURKMEK "International Vocational and Technical Training Project" document was signed with Turkish Cooperation and Coordination Agency (TIKA).

2012

Special Administration Vocational Training Courses (OZIMEK) Project executed jointly with the Special Provincial Administration, National Education Directorate, and Turkish Labor Agency (ISKUR) provided trainings to 37 thousand 751 hundred people.

2013

With Istanbul Fashion Workshop, Istanbul Chamber of Commerce was named one of the finalists in the 8th World Chambers Award held by World Chambers Federation, in Qatar.

ICOC Academy web portal was established within the framework of the Istanbul Chamber of Commerce Academy Qualification Based Human Resources Development Project aiming to serve SMEs.

2014

First of the "Round Table" meetings was held in Brussels with the leading global companies.

The services provided by the Chamber were transferred to electronic environment within the scope of E-ICOC.

"Shopping Fest" event was held led by ICOC and Istanbul Metropolitan Municipality platform.

Credit Guarantee Fund and the representation of Small and Medium Enterprises Development Organization were established at the headquarter.

A cooperation protocol was signed with the Turkish Standards Institute.

Istanbul Chamber of Commerce Library entered into service in its new location in a more efficient manner.

2015

First of the "Istanbul Chamber of Commerce Awards" designed for elevating our economy towards the future while supporting the achievements contributing to our business life was held.

Istanbul Chamber of Commerce Mobile Services Bus was launched for providing better services on site.

Istanbul Chamber of Commerce attends MIPIM - world's leading real estate market event held in Cannes, France with a huge Istanbul mock-up of 96 squaremeters.

Istanbul Chamber of Commerce's Arbitration and Mediation Center (ITOTAM) where arbitration rules are applied was launched to service as an independent arbitration organization.

Service Building of World Trade Center Istanbul was launched.

2016

Istanbul Chamber of Commerce's Foundation for Commercialization and Research was established.

Çatalca Service Unit was launched.

2017

The Service Unit at Anatolian Side was launched.

2019

Istanbul Chamber of Commerce's membership to Danube Chambers of Commerce Association (DCCA) was approved. Istanbul Chamber of Commerce President was elected as the Vice President of DCCA.



TIME TRAVEL AT THE CAPITAL OF COMMERCE

2.1. The World's Most Deep-Rooted Chamber of Commerce
2.2. The Global Power
2.3. Our Principles
2.4. Our Duties

Istanbul's history dates back as far as 8.500 years, to the Neolithic Age.

For 1.600 years, Istanbul had been a capital city, the capital of Roman, Byzantine and Ottoman Empires. Therefore the city became the center of global trade and the capital of all ages.

Ever since its establishment in 1882, Istanbul Chamber of Commerce continuously strives for promoting the features of Istanbul in the most efficient manner while increasing the brand value of the city.



2.1. THE WORLD'S MOST DEEP-ROOTED CHAMBER OF COMMERCE

The official opening ceremony and first meeting of the Dersaadet Chamber of Commerce took place on 14 January 1882. Dersaadet Chamber of Commerce presently replaced with Istanbul Chamber of Commerce which is currently one of Turkey's and the world's largest and most deep-rooted chambers of commerce with over 420 thousand members.

Established in 1882 initially as Dersaadet Chamber of Commerce, Istanbul Chamber of Commerce became operational upon its official opening at Mehmet Ali Paşa Han in Haliç (the Golden Horn).

Istanbul Chamber of Commerce is one of the world's largest chambers with over 420 thousand members and presently the Chamber - where all sectors of Istanbul is represented - has been taking firm steps towards the future with 81 occupational committees, 261 assembly members and 341 committee members.

Istanbul Chamber of Commerce has been launching our country's potential and availing our high quality products and services to the world through robust commercial connections built across the globe. Every year, the Chamber attends national participation to 36 fairs in nearly 25 countries and makes business connections through delegation visits for introducing the Turkish Private Sector to new markets. Istanbul Chamber of Commerce is in charge of the business transactions, recording and archiving of the registration of the enterprises and business people actively operating in Istanbul.

Istanbul Chamber of Commerce is the global representative of "Istanbul - the Sultan of the Cities" in terms of commerce. The Chamber develops projects and conducts effective lobbying operations for increasing the share of Turkish companies in global economy and strives for training qualified human resources.

2.2. THE GLOBAL POWER

Istanbul Chamber of Commerce constantly aims to develop Turkey and improve the operations of its members while acting with an updated vision that goes beyond the time. The Chamber strives to increase its members share in the global trade to render Turkey as a global power capable of directing the international political and economic developments in its own best interests.

2.3. OUR PRINCIPLES

- Acting with a member-oriented management mentality constantly open for improvement.
- Awareness in corporate reputation and sense of mission.
- Adopting a concept of effective services that aligns with the necessities of the time.
- Building a pluralist and participatory management.
- Respecting and caring for the individuals and nature while conducting operations.
- Contributing to societal improvement through serving our country.

2.4. OUR DUTIES

The duties and responsibilities of the Istanbul Chamber of Commerce were determined by Law No. 5174. In accordance with the aforementioned Law, Istanbul Chamber of Commerce is a public professional organization with legal entity. The duties of the Chamber are as follows:

- Facilitating the execution of registration processes,
- Resolving the structural and current issues of the private sector,
- Increasing the international competitiveness of the members,
- Contributing to the development of the national economy,
- Conducting operations in all areas for the business realm by constantly expanding its vision.

SIMPLICITY IN EVERY WORKS AND EVERY PROCESS

З.

- **3.1.** Our Recording and Registration **Operations**
- **3.2. Foreign Trade Operations**
- **3.3. Capacity Report and Domestic Goods Certificate**

Küresel marka ve şirketleri satın almak için ortam müsalt hale geliyor

Con Internet

Ø

As a city leading the trade throughout the history, Istanbul is presently the center witnessing the highest volume of trade operations.

Ē

Istanbul Chamber of Commerce strives for both elevating the values owned by Istanbul and facilitating the operations of its members in their daily business operations.



3.1. Our Recording and Registration Operations

The Registry of Commerce has been providing services within the structure of ICOC since 11.06.1996.

SERVICES OFFERED

- The operational framework is drawn by the Turkish Commercial Code and Trade Registry Regulation. In line with the written instructions of the Ministry of Trade, the Chamber is in charge of registering or deregistering and recording the establishment and amendments to the registered features during the establishment of commercial enterprises founded by real entities, capital stock companies, cooperatives and Foundations and Associations.
- Availing the registries for examination, maintaining the trust and accuracy in commercial affairs, checking the authenticity of the applications,
- Drawing up Certificates of Authority, Headquarters Relocation Documents, Registry Certificate, Document for Branching, Commerce Registry Copies, Tender Documents, Election Forms, Title Deed Certificates, Bankruptcy and Concordat Certificates,
- Registering the registration applications via Central Registration System (Mersis) and updating the registries on this system,
- Archiving the registrations in electronic environment under registration numbers,
- Responding to the memos of public bodies, notably the judicial authorities on trade registries,
- Drawing up the authentication of signature, ratification of books

within the corporate charter of real entities, cooperatives and capital stock companies and signature circulars under the company name as per Law on "Amendments to Certain Laws for Improvement of the Investment Environment",

• Responding to members' questions via ICOC Info Line call center with the number 444 0 486 for providing uninterrupted services.

UNITS

Eminönü Headquarters;

- Registration Unit
- Correspondence Unit
- Data Control and Coordination Unit

Regional Offices;

- Perpa Regional Liaison Office
- Giyimkent Regional Liaison Office
- Anatolian Side Regional Liaison Office

3.2. Foreign Trade **Operations**

Istanbul Chamber of Commerce issues certain certificates on foreign trade operations as per Article 26 of the "Law No. 5174 on the Union of Chambers and Commodity Exchanges of Turkey and Union of Chambers and Commodity Exchanges".

Within this scope, Istanbul Chamber of Commerce draws up certificates such as ATA Carnet, TIR Carnet as well as A.TR Movement Certificate, EUR.1 Movement Certificate, Certificate of Origin, FORM A, EUR-MED Movement Certificate. Documents, excluding ATA and TIR Carnet, are being issued at the Eminönü Headquarters and the service units at World Trade Center, Çatalca and Anatolian Side.

3.3. Capacity Report and Domestic Goods Certificate

Istanbul Chamber of Commerce issues capacity reports for documenting its registered small scaled industrial enterprises' capacity of production with their existing machinery and labour in a 1-year period. Domestic Goods Certificates that offer price advantages in tenders are being issued by Istanbul Chamber of Commerce upon the demand of the members who received Capacity Reports.

Rate of Wastage

Istanbul Chamber of Commerce wastage booklet contains the wastage rates regarded as cost elements by businesses. The rates of wastage not listed in our booklet may be identified upon demand.

Approval of Invoices

The invoices issued for the goods used in public constructions and that are not included in the unit price lists identified by relevant Ministries are approved for compliance.

Digital Tachograph Card

The applications for the digital tachograph cards ensuring the operation of digital tachograph devices that controls the commercial vehicles conducting land transportation of passengers and goods are accepted by our Chamber.



EXTENSIVE OPERATIONS AND ACTIVE SERVICES

- 4.1. Seminars, Meetings, Conferences and Training Courses
 4.2. Guidance on Incentives and Support Mechanisms
- **4.3. Statistics and Surveys**
- **4.4. TOBB** Istanbul Women Entrepreneurs Council
- 4.5. Istanbul Commerce Newspaper
- **4.6.** Corporate Portal
- 4.7. Call Center

4.

Located in Istanbul, the city at the heart of commerce, Istanbul Chamber of Commerce has been conducting operations in various areas for maintaining the flow and growth of business.

As the pioneer of development and transformation, Istanbul Chamber of Commerce is organizing events such as seminars, symposiums, panels, conferences and consultation meetings.

PAZARLAMANIN ZIRVESI



4.1. Seminars, Meetings, Conferences and Training Courses

Istanbul Chamber of Commerce has been regularly executing seminars, meetings and training programs on areas that bear socio-economic importance such as finance, SME incentives, EU implementations, investment, taxation, various legislations and foreign trade.

Additionally, the Chamber organizes periodical meetings with the prominent actors of domestic and international trade and plays an active role in the growth of our volume of trade and in fulfilling the demands and expectations of the business world.

4.2. Guidance on Incentives and Support Mechanisms

Legislation on the Investment Incentive System, export incentives, R&D and technology incentives, employment incentives, etc. are being followed, the members are informed on critical developments and guidance is provided to the foreign investors wishing to establish companies, make investments or run business in Turkey.

4.3. Statistics and *Surveys*

Price Indexes used as reference during the decision-making processes in economy and steering of business operations as well as in the identification of the changes in purchasing parity are being estimated and published by Istanbul Chamber of Commerce since 1927.

Istanbul Consumer Prices Index and Producer Price Index considered as the main indicators of inflation for the economy and business world and regarded as reference by the relevant authorities are being prepared monthly by Istanbul Chamber of Commerce. Our Chamber prepares the databased annual Foreign Capital Status Report.

As part of the efforts exerted for the assessment of our Chamber's services, satisfaction surveys are extended to the participants of the seminars, panels and fairs and to the trainees attending the training services of our Chamber such as Vocational Training Courses and they are evaluated through the SPSS statistics software programme.

4.4. TOBB Istanbul Women Entrepreneurs Council

Istanbul Chamber of Commerce is the Istanbul coordinator of TOBB Women Entrepreneurs Council established in 81 provinces under the auspices of TOBB (Union of Chambers and Commodity Exchanges of Turkey). Istanbul Chamber of Commerce launches various projects in order to develop Istanbul's potential of female entrepreneurs in terms of quantity and quality. Through the organization of many training courses Istanbul Chamber of Commerce aims to develop an entrepreneurial culture in our city.

4.5. Istanbul Commerce Newspaper

Published in 1885, Istanbul Commerce Newspaper is one of the oldest financial papers of the world. In 2019, our weekly journal achieved printing 3000 companies. This Newspaper acts with the vision of increasing the share of the members of Istanbul and Chamber of Commerce and Turkey in global trade and contributing to their capacity to lead the global political and financial developments in their favour. To this end, the Newspaper continues to publish the latest developments weekly both in hardcopy and on digital environment.

4.6. Corporate Portal

As part of the digital transformation, our Chamber enabled its members online document processes that could be accessed via the mobile phones, tablets and computers documental processes in a fast, secure and practical manner.

Our members' access to statistical data, CPI - PPI rates, company info, fair and event announcements is enabled through Corporate Portal. Moreover, all e-signature documents are online, applications could be filed at the Portal and all issued documents could be received with courier services. Credit card payments of the subscription fees are available at the Portal as well.

Inquiring and verification of registration documents can be conducted via E-Government and the Portal.

In this way, our members have easy access to required data and documents without having to visit Istanbul Chamber of Commerce or regional units.

4.7. Call Center

Established as Istanbul Chamber of Commerce Info Line for providing uninterrupted services, our Call Center could be reached via 444 0 486. Thanks to our Call Center, the problems are being solved swiftly and members are capable of accessing any information they require without having to interrupt their ongoing operations.



ISTANBUL CHAMBER OF COMMERCE AT THE GLOBAL STAGE

Turkey

土耳其 TURKEY

W3

Gate

SIAL

W3

W3 B 092

-

 \uparrow

W4

5.1. Fairs5.2. International Activities5.3. Supplier Days

5.



🗏 Turkey 崖

Istanbul Chamber of Commerce conducts extensive international activities for increasing the share of Turkey and Turkish brands in global trade.

O Turkish Tastes

W3

٧3

W3 C 091

W3 C 092

Through attending global fairs, the Chamber enables its members to become more active in the international markets.

At the same time, Istanbul Chamber of Commerce designs sectoral reports and renders them available for its members.





5.1. *Fairs*

Istanbul Chamber of Commerce participated in Chicago World's Fair in 1893 at the United States of America and the Chamber has been pursuing its "Fairs and Exports Across Turkey with Istanbul Chamber of Commerce" services with great impetus ever since.

Istanbul Chamber of Commerce provides a wide variety of services to the members of the sector for the development of fairs in Turkey. The Chamber maintains the participation of Turkish real sector to fairs held abroad while ensuring the participation of professional visitors to the events held in Turkey.

Assigned and authorized by the Ministry of Trade, Istanbul Chamber of Commerce actualizes National Participation organizations every year for nearly 3.000 companies in an average of 36 global fairs in 24 cities, 14 countries and in 3 countries. The Chamber aims to serve the participant companies in all areas and wishes the sector members to benefit from the incentives and the all the riches offered by fairs.



5.2. International Activities

For increasing the exports of its members, finding them new markets, building international partnerships and reaching target markets, Istanbul Chamber of Commerce has been hosting international delegations. In this way, the Chamber ensures the accurate progress of its members through the connections built and reports published.

Istanbul Chamber of Commerce welcomes many foreign delegations every year and hosts international meetings and negotiations as well. During these negotiations, views on areas bearing potential for building commercial and business relations with Turkey are exchanged.

Cooperation agreements are signed with the Chambers of Trade and Industry visiting Istanbul Chamber of Commerce for supporting the development of bilateral relations.

On that note, joint activities, forums and projects are accomplished with international organizations and mutual delegation visits are held.

The Chamber provides guidance to the members on European Union and conducts EU projects.

Istanbul Chamber of Commerce aims to conduct projects also with other international organizations and develop projects to the benefit of its members.

Istanbul Chamber of Commerce executes the member-oriented medium and long-term operations regarding the local and international incentives.

5.3. Supplier Days

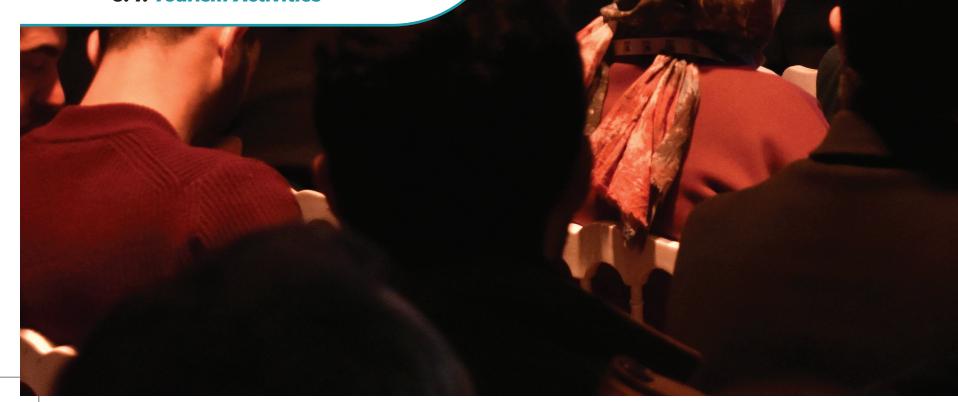
Istanbul Chamber of Commerce has been gathering the major local and international major industrialists with the Turkish subcontractors in line with their demands and expectations and encourages bilateral negotiations thus enable the big names to meet the suppliers they need.



6.

YOUTH AND TRAINING SERVICES

6.1. Formal and Vocational Training Activities
6.2. Entrepreneurship Services
6.3. Arts & Cultural Services
6.4. Tourism Activities



Istanbul Chamber of Commerce constantly encourages the young population in their endeavours and supports their education and training for rendering them prepared for the future.

sah

Through the services regarding the youth and education, our Chamber contributes to the efforts of the young people in improving themselves while encouraging the young entrepreneurs to join our business world.



6.1. Formal and Vocational *Training Activities*

Training the entrepreneurs and investors of the future, Istanbul Commerce University complements the education of the students by offering them the opportunity to gain experience in a real environment.

Enabling the students to acquire real market experiences through projects and researches they conduct with ICOC's Occupational Committees, ICOC at the same time contributes to maintaining cooperation between the sectors and the university.

ICOC Education and Social Services Foundation Sports Club Association encourage the sportive activities of young people and pave the way for them in various branches of sports.

Vocational Training

As a result of our efforts within the scope of the School and Industry Cooperation Istanbul Model and under the cooperation built by our Chamber with the Ministry of National Education, Ministry of Industry and Technology, Istanbul Technical University, Istanbul Chamber of Industry mentorship is provided to 54 schools in Istanbul for identifying and designing with the sector the types of occupations that are taught at schools and for availing the graduates for the business world through improving their capabilities. Our Chamber significantly contributes to fulfilment of machinery and equipment demands of our schools as well.

6.2. Entrepreneurship Services

The prominence of the new generation business model, the entrepreneurship ecosystem that shapes the world is growing day by day. Aware of this reality, Istanbul Chamber of Commerce has been working for the development of the ecosystem of entrepreneurship. Istanbul Chamber of Commerce has been offering unique services to the entrepreneurs through the subsidiaries launched by the Chamber, namely the Commercialization Center of Istanbul (BTM) and Teknopark Istanbul, enabling the entrepreneurs to benefit from both its experiences and its facilities for contributing to their development. At BTM, Istanbul Chamber of Commerce offers coaching services and workspaces and organizes meetups with investors to entrepreneurs in various areas and provides them guidance in their business plans for the future.

Technological infrastructures required by the entrepreneurs are offered at Teknopark Istanbul for enabling them to improve their operations. Finally, Istanbul Chamber of Commerce conducts all the operations essential for the creation and development of an indigenous and national brand at Teknopark Istanbul.

6.3. Arts & Cultural Services

As the world's favourite city, Istanbul hosted many different civilizations throughout her history. Thus, the city inherited various cultural heritages. One of Istanbul Chamber of Commerce's most essential targets are owning the values of Istanbul embracing the cultural elements of both the Ottoman Empire and the Turkish -Islamic culture and transferring them to future generations.

Sultan's Pavilion of The New Mosque

Sultan's Pavilion located inside the social complex of The New Mosque is situated at the historic peninsula. The mansion is among the most prominent structures of Classical Ottoman Architecture and it hosts rare ceramic tiles, nacre (mother-ofpearl) inlays, bronze and ornamental works such as "edirnekarî" of the 17th century. Woodworking at the entrance of the mansion, tiled stoves inside, the decorative panels covering the walls and colored glass windows are regarded as rare examples of craftsmanship.

A certain part of the ceramic tiles had been customized merely for decorating the Mansion.

Istanbul Chamber of Commerce is in charge of the restoration of Sultan's Pavilion of The New Mosque in alignment with its original magnificence, owned our cultural heritage and at the same time turned this structure into a center of our traditional handicrafts. Every year, 47 exhibitions and artistic events take place Sultan's Pavilion of The New Mosque.

Art stores at Sultan's Pavilion of The New Mosque host tens of artists every year and contribute to their artistic activities. Sultan's Pavilion of The New Mosque where leading representatives of our classical arts launch exhibitions has been proceeding to become one of the most recognized centers for the artworks of Turkish - Islamic realm.

Educational Buildings and Restoration Works

Istanbul Chamber of Commerce plays an active role in school constructions and restoration works in order to add value to the city for leaving permanent structures to future generations. Also through the restoration of cultural architectural heritage of the city, the Chamber ensures that they reach the future generations.

The Schools Constructed by Istanbul Chamber of Commerce

- Kadınlar Çeşmesi Elementary School
- Pendik Istanbul Chamber of Commerce Vocational and Technical Anatolian High School
- Istanbul Chamber of Commerce
 Elementary School

- Istanbul Chamber of Commerce Kanarya Elementary School
- Istanbul Chamber of Commerce Vocational and Technical Anatolian High School
- Istanbul Chamber of Commerce Çatalca Multi-Program High School
- Istanbul Chamber of Commerce
 Education Center for Autistic Children
- Martyr Sub-Lieutenant
 Ali Yilmaz Elementary School
- Istanbul Chamber of Commerce Secondary School

The Historical Structures Restorated by Istanbul Chamber of Commerce

- Restoration of Sultan's Pavilion of The New Mosque.
- Restoration of Kızlarağası Mehmet Ağa Madrasa
- Restoration of Rüstem Paşa Madrasa

6.4. Tourism Activities

In order to increase Istanbul's share in world tourism and contribute to the development of our service and tourism sectors, Istanbul Chamber of Commerce conducts activities with the Tourism Development and Education Foundation (TUGEV) founded by ICOC and Istanbul Convention and Visitors Bureau (ICVB) - a commercial enterprise of ICOC. Our Chamber has been exerting efforts particularly for the development of the "Congress Tourism" regarded as the most efficient branch of tourism sector.

Istanbul Chamber of Commerce continues to add value to tourism sector with the activities organized jointly with the Tourism Development and Education Foundation (TUGEV) established for ensuring improvement in the culture and tourism sectors in which customer satisfaction is the most critical factor.



OUR INSTITUTIONS AND SUBSIDIARIES

- 7.1. Istanbul Chamber of Commerce Foundation
- 7.2. Istanbul Chamber of Commerce Sports Club
- **7.3. Cemile Sultan Facilities**
- 7.4. Istanbul Commerce University
- 7.5. World Trade Center Istanbul
- 7.6. Teknopark Istanbul
- 7.7. Commercialization Center of Istanbul (BTM)
- 7.8. Arbitration and Mediation Center (ITOTAM)
- 7.9. Umumi Mağazalar Türk Inc. (UMAT)
- 7.10. Economic Development Foundation (IKV)
- 7.11. Tourism Development and Education Foundation / Istanbul Conventions & Visitors Bureau (TUGEV/ICVB)

With its foundations and subsidiaries, Istanbul Chamber of Commerce has a far-reaching influence.

8 8

Istanbul Chamber of Commerce is the most extensive institution of Turkey covering a wide variety of areas ranging from technology to social life, congress tourism to sports.

7.1. Istanbul Chamber of Commerce Foundation

Established in 1994 for fulfilling the training, sports and recreational demands and other social and cultural needs of its members and staff, Istanbul Chamber of Commerce Foundation then assumed responsibilities such as founding universities and academies, building companies aligning with its purposes and becoming partner to certain companies as well.

7.2. Istanbul Chamber of Commerce Sports Club

Established in 2004, Istanbul Chamber of Commerce Sports Club is active in basketball, karate and football.

It is the only sports club in our country to provide free services to 250 children aged 6-17 and all its competing teams play at the highest ranking A category of Istanbul's groundwork leagues.

The Youth Club of the Istanbul Chamber of Commerce Sports Club that represented our institution in Turkish Championship Cups has become the Champion of Istanbul last year. In respect with karate, the national athletes and trainers of the Club became Europe's number 3. Our Football Veteran team plays games with the other chambers of commerce in our country, thus strengthens its social affairs as well as commercial relations.

Our Club offers basketball training to our children living at the Children Protection Institutions of General Directorate of Family and Social Policies.

Underpinning our university teams within the branches under its auspices, the Club contributes to the students' achievements as well.

7.3. Cemile Sultan Facilities

Located at Kandilli, Cemile Sultan Grove has been in service since 1994 as a facility of Istanbul Chamber of Commerce. The indoors and outdoors restaurants in the facility offer the guests unique delicacies accompanied by a magnificent view. The facility features a swimming pool, basketball and volleyball fields and a tennis court.

Cemile Sultan Grove has an extensive experience in hosting events and corporate services to the business world. Seminars, conferences, weddings, engagement parties, parties and meetings are being held at the venue.

Istanbul Chamber of Commerce Sports Club

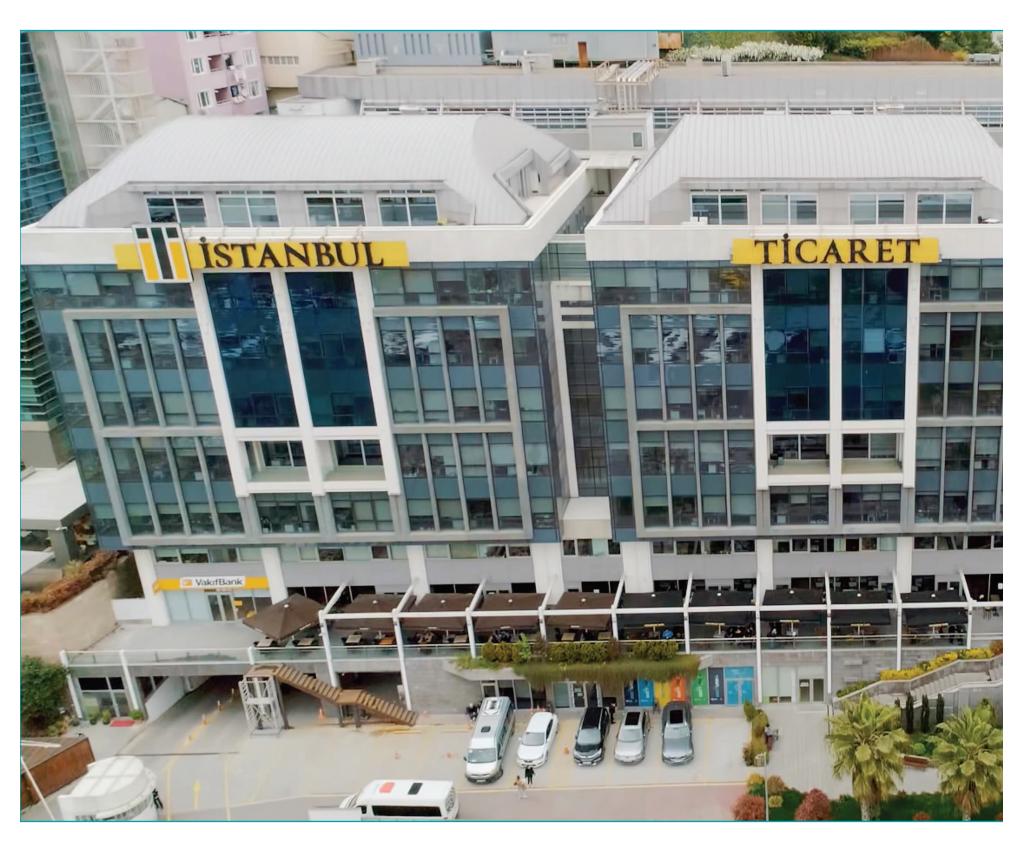


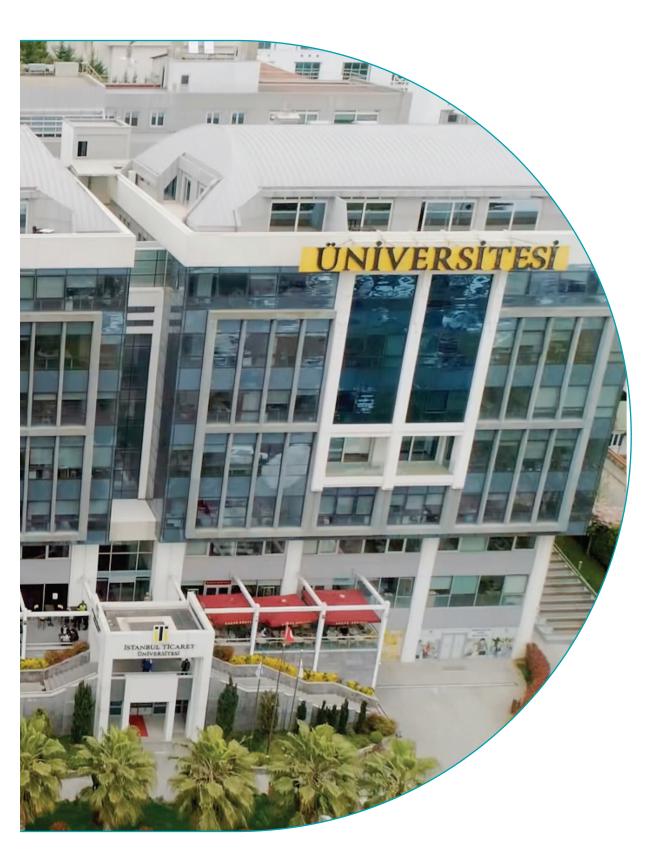




Cemile Sultan Facilities







7.4. Istanbul Commerce University

Istanbul Commerce University was established in 2001 by the Istanbul Chamber of Commerce's Education and Social Services Foundation.

Located at the prominent districts of Sütlüce and Küçükyalı in one of world's cultural capitals Istanbul, the Foundation offers courses aligning with scientific and technological developments as well execution of as arts & culture activities and researches in global scale.

Istanbul Chamber of Commerce's existence with its history of 138 years plays a major role in providing a universal education that integrates theory and practice and enables each student attending Istanbul Commerce University to obtain business practicum.

Starting with merely 73 students, Istanbul Commerce University carries out its education - training activities with over 9 thousand students and over 200 academicians.

Faculties

Humanity and Social Sciences, Law, Communication, Engineering, Architecture and Design

Institutes

Foreign Trade, Social Sciences, School of Sciences and School of Finance

Vocational School

Logistics, Foreign Trade, Air Logistics, Ground Services Management in Aviation, Retail Sales and Store Management, Computer Programming, Accounting and Taxation

English Prep School





7.5. World Trade Center

World Trade Center Istanbul serves at a business center composed of three plazas with 17 storeys and a food court

Correspondingly, a yearly average of 100 local and international fairs and events are being held at Istanbul Expo Center. The facility of World Trade Center Istanbul contains 11 fair halls covering a total area of 98.000 m².

Moreover, World Trade Center Istanbul with 5-star WOW hotel, the 4-star WOW Airport Istanbul hotel and the WOW Convention Center with a capacity of accommodating 4000 people is recognized as one of the most comprehensive global trade centers.

World Trade Center Istanbul

7.6. Teknopark Istanbul

Established by the Presidency of Defence Industries and Istanbul Chamber of Commerce as joint partners, Teknopark Istanbul is a technology development zone designed to contribute Turkey's capacity of technology development.

The establishment of Teknopark Istanbul is based on the Defence Industry Executive Committee (SSIK) decision, dated October 8th, 1987.

The Advanced Technology Industrial Park and Airport Project (ITEP) is a project carried out on the Anatolian side of Istanbul by the Presidency of Defence Industries and includes industrial support, research and development, science and technology, education and training dimensions.

Main objective of the project is to support building necessary dynamic, scientific and technological infrastructure to fulfill the advanced technology requirements of our country through indigenous resources.

With 297 companies and 5.063 R&D staff at Teknopark Istanbul, patented 125 brands through 1.622 national projects to date.







7.7. Commercialization Center of Istanbul (BTM)

As a multifunctional entrepreneurship center supporting entrepreneurs with innovative business ideas (Start-Ups), the Commercialization **Center of Istanbul** provides services in an indoor space of 3.000 m² with modern equipment. **Established by Istanbul Chamber of Commerce** as a social institution for strengthening the entrepreneurship ecosystem BTM executes its activities on a volunteer basis, without charge.

BTM strives to commercialize through assessment of all innovative business ideas without the exception of certain sectors or age groups.

BTM contributes to the dreams of Start-Ups through the BTM Camp, Pre-Incubation Program, Incubation Program, Post-Incubation Program mechanisms and the investment facilities under its auspices. The Center has been offering solution-oriented incentives through programs such as the Winglobal program developed for born global Start-Ups and the Inventor-Entrepreneur program designed for inventors with patents and utility models. The services provided to this end and with the procedures and activities, the Center enables the actualization of the values defined by the entrepreneurs and their scaling in economical sense.

24/7 Working Space

A 24-hours multifunctional social space of 3.000 m^2 is launched at our BTM campus where entrepreneurs will be able to operate any time they wish.

Investor Meetup Activities

BTM has been holding investor meetup programs for gathering the accepted enterprises with the investors and enables their commercialization.

Istanbul Chamber of Commerce Committee Support

The enterprises and initiatives accepted by BTM benefit from the experiences of ICOC for supporting the validation procedure. They are presented to relevant industry committees and gain access to detailed information on the target markets.

One-to-One Consultancy Support

The enterprises are capable of developing their projects by getting support from the 'Entrepreneurship and Commercialization Office', 'Business Development and Innovation Office' and 'Corporate Communications Office' under the auspices of BTM.

BTM Camp Program

On account of the BTM Camp Program, support is provided to entrepreneurs to transform their innovative ideas into projects.

Incubation Mechanisms

Pre-Incubation, Incubation and Post-Incubation Mechanisms allow the rapid and accurate growth of the enterprises.

Winglobal Program

The duration of the Winglobal Program designed for the Born Global Start-Ups is 16 weeks. At the end of the program,

five successful projects will be qualified to go to Silicon Valley.

Inventor Entrepreneur Program

Within the scope of this program specifically designed for the inventors applying with patents and utility models, the entrepreneurship ecosystem and invention concepts are gathered for the rapid commercialization of the revealed products in order to attract the investors.

Stage XL-Demo Day

For enabling the entrepreneurs to introduce themselves to the investors and to increase their presentation capabilities, "Stage XL" event with panels on ecosystem is being held. The entrepreneurs seize the opportunity to introduce their projects at "Stage XL" event to which all investors are invited.

Training

BTM offers our entrepreneurs all the support they require in any area and thus enable their self-improvement and business improvement.

Dialogues

The dialogue platforms held for increasing the network of our entrepreneurs are divided into two groups: Investor dialogues and I2B dialogues.



Idea to Business



7.8. Arbitration and Mediation Center (ITOTAM)

Istanbul Chamber of Commerce has been encouraging the resolution of commercial disputes through arbitration and mediation methods while playing a key role in promoting arbitration and mediation as well. The Chamber set the Arbitration and Mediation Center - ITOTAM in order to provide the arbitration services it has been providing since 1979 in compliance with international practice and modern arbitration rules.

ITOTAM;

- Provides arbitration and mediation services in line with international practice.
- Solves the commercial disputes in a rapid and efficient manner through arbitration.
- Contributes to the rapid and effective settlement of arbitration by competent experts and recognized arbitrators.
- Provides voluntary and mandatory arbitration services.
- Serves to the development and promotion of arbitration, mediation and other alternative dispute settlement mechanisms.
- Follows developments on local and international arbitration and mediation practices, informs the relevant parties on the latest developments in this field through participating related local and international conferences and seminars.
- Conducts projects on arbitration and mediation by cooperating with foreign arbitration and mediation centers.
- Organizes national and international conferences on arbitration and mediation within the scope of "Istanbul Arbitration Day".

7.9. Umumi Mağazalar Türk Inc. (UMAT)

Umumi Mağazalar Türk Inc. (UMAT) was established on 07.05.1937 upon the instructions of Mustafa Kemal Ataturk in order to run a "Public Warehouse." These Public Warehouses (Umumi Magaza in Turkish) are establishments that are capable of storing the free, bonded or monopolized goods for safekeeping in return of a Warehouse Warrant or Receipt and offering the owners of the goods the opportunity to sell these goods with these receipts or give them as pledges.

Constantly expanding its warehousing business, UMAT presently serves the exporters with its experienced staff, modern equipment and the long-lasting trust at its warehouses with an indoors area of 55.791 m². At the same time, UMAT has been improving its commercial operations and severely contributing to the country's economy in terms of imports and exports.

7.10. Economic Development Foundation (IKV)

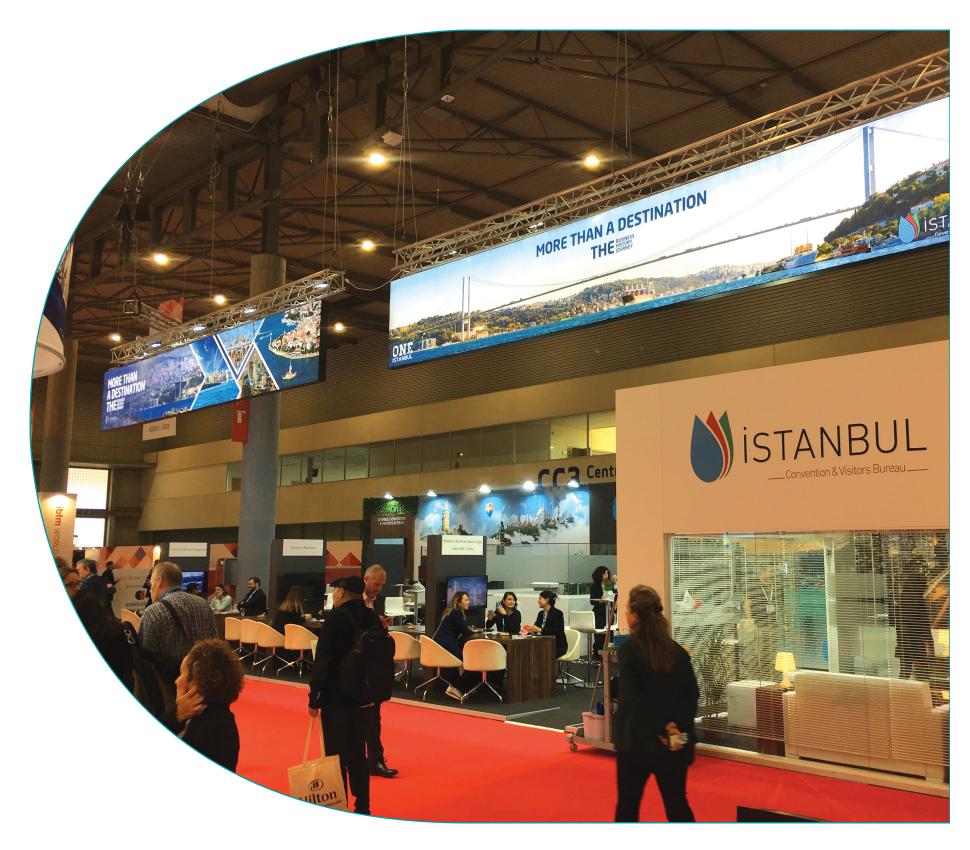
Economic Development Foundation was established with the initiative of Istanbul Chamber of Commerce and Istanbul Chamber of Industry, on 26 November 1965. IKV is a non-governmental research organization specialised on the EU and Turkey-EU relations. Since its establishment, IKV has been conducting researches, publishing reports and books and organizing seminars and meetings on European integration and Turkey - EU relations to inform Turkish business world and the public opinion in general.

IKV Brussels Office has been conducting IKV's relations with the EU institutions since 1984.

7.11. Tourism Development and Education Foundation /Istanbul Conventions & Visitors Bureau (TUGEV/ICVB)

TUGEV is a non-governmental organization that launched its operations upon its establishment in 1984. According to Cabinet Council decision number 84/8256, the foundation is nontaxable. The fundamental duty of the foundation is actualizing operations to develop country's tourism while acquiring skilled workforce to the sector through training support. TUGEV's profile is composed of the representatives and executives of the tourism organizations and prominent businessmen among the stakeholders. It's main purpose is to realize the Turkey's existing tourism potential while bringing this potential into force thus increasing tourism's contribution to economy; contributing to the establishment and implementation of tourism policies and taking part in the stages of organization and coordination; acquiring qualified workforce to the sector and building effective policies by underlining the importance of the events industry. ICVB - a non-profit destination marketing organisation - has been working as a branch of TUGEV since 1997.

It's main purpose is the promotion and marketing of the congress, conference, fair and exhibition venues of Turkey and particularly of Istanbul, in Turkey and abroad and in this way accelerate the congress and conference industries while enabling the development of tourism by contributing to the promotion of the city as well as the country. ICVB is the only competent body representing Istanbul on behalf of the leading international meetings industry organisations of which it is a member of such as the International Convention & Congress Association, European Cities Marketing and Meeting Professionals International. Morever, its officials play key roles within the scope of international communication networks on behalf of Istanbul & Turkey by taking part in the commissions and executive councils of the prominent organizations.





SUBSIDIARIES OF ISTANBUL CHAMBER OF COMMERCE

- 1. Teknopark Istanbul Inc.
- 2. World Trade Center Istanbul
- 3. Formula Istanbul Investment Inc.
- 4. Umumi Mağazalar Türk Inc. (UMAT)
- 5. Customs and Tourism Enterprises Co. Inc.
- 6. IT Valley
- 7. Industrial Development Bank of Turkey (TSKB)
- 8. Central Bank of the Republic of Turkey (TCMB)

ESTABLISHED/ REPRESENTED FOUNDATIONS

ISTANBUL CHAMBER OF COMMERCE AS A FOUNDING MEMBER OF

- 1. Education and Social Services Foundation of Istanbul Chamber of Commerce
- 2. Istanbul Chamber of Commerce Commercialization and Research Foundation
- 3. Tourism Development and Education Foundation (TUGEV)
- 4. Istanbul Huzur Hospital and Rest Homes Foundation
- 5. Economic Development Foundation (IKV)
- 6. TOBB Personnel Insurance and Retirement Foundation
- 7. Istanbul Foundation for Culture and Arts (IKSV)

FOUNDATIONS WE ARE REPRESENTED AT

- 1. Hacı Nimet Özden Mosque Foundation
- 2. Bakırköy Psychiatric Hospital Foundation
- 3. Turkish Employers' Association Confederation's Foundation of Microsurgery and Reconstruction
- 4. Almshouse Foundation
- 5. Marmara University's School of Medicine Foundation
- 6. Istanbul Environmental Protection Foundation
- 7. Foundation of the Self-Employed and Executives of Turkish Small and Medium Sized Enterprises (TOSYOV)
- 8. Bezmialem Foundation University Medical Faculty Hospital
- 9. Economic Research Foundation (IAV)

ISTANBUL CHAMBER OF COMMERCE's MEMBERSHIP TO INTERNATIONAL ORGANIZATIONS

- 1. Association of the Mediterranean Chambers of Commerce and Industry (ASCAME)
- 2. Alliance of European Metropolitan Chambers (AEMC)
- 3. Danube Chambers of Commerce Federation (DCCF)
- 4. International Chamber of Commerce (ICC)
- 5. United Nations Development Organization (UNIDO)

INSTUTIONS AND ORGANIZATIONS WE ARE REPRESENTED

- 1. Istanbul Development Agency (IDA)
- 2. Foreign Economic Relations Board of Turkey (DEIK)
- 3. Soil Conservation Council of the Governorship of Istanbul
- 4. Crime Prevention and Resettlement Councils of the Chief Public Prosecutor's Offices
- a. Anatolia Chief Public Prosecutor's Office Crime Prevention and Resettlement Office
- b. Bakırköy Chief Public Prosecutor's Office Crime Prevention and Resettlement Office
- c. Istanbul Chief Public Prosecutor's Office Crime Prevention and Resettlement Office
- 5. Security Council of the Governorship of Istanbul
- 6. Küçükyalı Arkeopark Archeological Landscape Presidency's Advisory Council
- 7. Provincial Commission of National Defence Obligation
- 8. Turkish American Chamber of Commerce and Industry
- 9. Turkish German Chamber of Commerce and Industry
- 10. Ikitelli Organized Industrial Zone
- 11. Istanbul Leather Organized Industrial Zone Board of Directors
- 12. Istanbul Giyimkent Cooperative
- Istanbul University Medical Faculty Hospitals' Advisory Board
- 14. International Chamber of Commerce Turkey National Committee



ISTANBUL CHAMBER^{OF} COMMERCE







Reşadiye Street 34112 Eminönü/Istanbul/Turkey ito.org.tr T +90 (212) 455 60 00 M ito@ito.org.tr in (f) (b) /itokurumsal